

# CONDENSED CONSOLIDATED BALANCE SHEETS AS AT 31 DECEMBER 2004

|                                       | As at<br>End of<br>Current<br>Quarter<br>31-12-04<br>(Unaudited) |         |                          |         | As at<br>Preceding<br>Financial<br>Year End<br>31-03-04<br>(Audited) |         |                          |
|---------------------------------------|--|---------|--------------------------|---------|--|---------|--------------------------|
|                                       | RM'000   |         |                          |         | RM'000   |         |                          |
| Property, Plant and Equipment         | 49,831   |         |                          |         | 41,321   |         |                          |
| Investment in Associated Companies    | 5  |         |                          |         | 5  |         |                          |
| Other Investments                     | 12,829   |         |                          | _       | 7,530  |         |                          |
|                                       |  |         | 62,665                   |         |  |         | 48,856                   |
| Current Assets                        |  |         |                          |         |  |         |                          |
| Inventories                           | 40,677   |         |                          |         | 27,145   |         |                          |
| Trade and other receivables           | 25,370   |         |                          |         | 25,338   |         |                          |
| Cash and Cash Equivalents             | 54,290   |         |                          | _       | 60,856   |         |                          |
|                                       |  | 120,337 |                          |         |  | 113,339 |                          |
| Current Liabilities                   |  |         |                          |         |  |         |                          |
| Trade and other payables              | 12,352   |         |                          |         | 9,621  |         |                          |
| Bank overdrafts                       | 158  |         |                          |         | 96   |         |                          |
| Bank borrowings                       | 12,102   |         |                          |         | 3,518  |         |                          |
| Taxation<br>Dividend Payable          | 1,662<br>5,029   |         |                          |         | 1,115<br>4,999   |         |                          |
| Dividend Fayable                      | 5,029  | 31,303  |                          | -       | 4,999  | 19,349  |                          |
|                                       |  | 31,303  |                          |         |  | 19,549  |                          |
| Net Current assets                    |  | -       | 89,034<br><b>151,699</b> |         |  | -       | 93,990<br><b>142,846</b> |
|                                       |  | =       | ,,,,,,                   |         |  | =       |                          |
| Share Capital 70,439                  |  |         |                          | 69,963  |  |         |                          |
| Treasury Shares (2,122)               | 68,317   |         |                          | (2,121) | 67,842   |         |                          |
| Reserves                              | 77,626   |         | -                        |         | 69,006   |         |                          |
| Shareholders' Fund                    |  |         | 145,943                  |         |  |         | 136,848                  |
| Minority Interests                    |  |         | -                        |         |  |         | -                        |
| Long Term Borrowings                  |  |         | -                        |         |  |         | -                        |
| Deferred Taxation                     |  |         | 5,756                    |         |  |         | 5,998                    |
|                                       |  | =       | 151,699                  |         |  | -       | 142,846                  |
| Net Tangible Assets Per Share ( sen ) |  |         | 208.96                   |         |  |         | 197.28                   |

The Condensed Consolidated Balance Sheets should be read in conjunction with the Annual Financial Report for the year ended 31st March 2004.



Quarterly report on consolidated results for the financial quarter ended 31 December 2004. The figures have not been audited.

# CONDENSED CONSOLIDATED INCOME STATEMENTS FOR NINE MONTH PERIOD ENDED 31 DECEMBER 2004

|   | Individual Quarter |               | Cumulative Quarter |                |  |
|---|--------------------|---------------|--------------------|----------------|--|
|   | Preceding year     |               | Current            | Preceding year |  |
|   | Current            | Corresponding | Year to            | Corresponding  |  |
|   | Quarter            | Quarter       | Date               | Period         |  |
|   | 31-12-04           | 31-12-03      | 31-12-04           | 31-12-03       |  |
|   | RM'000             | RM'000        | RM'000             | RM'000         |  |
|   |                    |               |                    |                |  |
| Revenue                                 | 29,915             | 27,504        | 88,931             | 74,653         |  |
| Operating Expenses                      | (20,413)           | (20,337)      | (62,429)           | (54,815)       |  |
| Other Operating Income                  | 66                 | 1,962         | 637                | 3,663          |  |
| Profit from Operations                  | 9,568              | 9,129         | 27,139             | 23,501         |  |
| Finance cost                            | (60)               | (9)           | (107)              | (9)            |  |
| Investing Results                       | 727                | 86            | 2,129              | 1,565          |  |
| Shares of profit of associates          |                    |               | -                  | 824            |  |
| Profit before tax                       | 10,235             | 9,206         | 29,161             | 25,881         |  |
| Taxation                                | (2,455)            | (1,990)       | (5,645)            | (5,295)        |  |
| Profit after tax                        | 7,780              | 7,216         | 23,516             | 20,586         |  |
| Minority Interest                       |                    | -             | -                  | -              |  |
| Net Profit for the period               | 7,780              | 7,216         | 23,516             | 20,586         |  |
|   |                    |               |                    |                |  |
| Basic earnings per ordinary share (sen) |                    |               | _                  |                |  |
| Note B13                                | 11.17              | 10.48         | 33.77              | 30.25          |  |
| ii) Fully diluted earnings per ordinary |                    |               |                    |                |  |
| share (sen) Note B13                    | 11.15              | 10.43         | 33.69              | 30.10          |  |

The Condensed Consolidated Income Statements should be read in conjunction with the Annual Financial Report for the year ended 31st March 2004



## ASIA FILE CORPORATION BHD. (313192-P)

## (Incorporated in Malaysia)

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR NINE MONTH PERIOD ENDED 31 DECEMBER 2004

|  | Share<br>Capital<br>RM'000 | Treasury<br>Shares<br>RM'000 | Share<br>Premium<br>RM'000 | Exchange<br>Fluctuation<br>Reserve<br>RM'000 | Retained<br>Profits<br>RM'000 | Total<br>RM'000 |
|--|----------------------------|------------------------------|----------------------------|--|-------------------------------|-----------------|
| 9 month period<br>ended 31 December 2004   |                            |                              |                            |  |                               |                 |
| At 1 April 2004  | 69,963                     | (2,121)                      | 6,105                      | (191)  | 63,093                        | 136,849         |
| Net profit for the period  | -                          | -                            | -                          | -  | 23,516                        | 23,516          |
| Purchase of own shares   | -                          | (1)                          | -                          | -  | -                             | (1)             |
| Issue of shares:<br>- under ESOS   | 476                        | -                            | 673                        | -  | -                             | 1,149           |
| Currency translation differences, representing net losses not recognised in the income statement | -                          | -                            | -                          | (66)   | -                             | (66)            |
| Dividends  | -                          | -                            | -                          | -  | (15,504)                      | (15,504)        |
| At 31 December 2004  | 70,439                     | (2,122)                      | 6,778                      | (257)  | 71,105                        | 145,943         |
| 9 month period<br>ended 31 December 2003   |                            |                              |                            |  |                               |                 |
| At 1 April 2003 as previously stated   | 67,781                     | (1,705)                      | 3,300                      | 120  | 49,057                        | 118,553         |
| Prior year adjustment (Note A1)  |                            | -                            | -                          | -  | (1,185)                       | (1,185)         |
| At 1 April 2003 as restated  | 67,781                     | (1,705)                      | 3,300                      | 120  | 47,872                        | 117,368         |
| Net profit for the period  | -                          | -                            | -                          | -  | 20,586                        | 20,586          |
| Purchase of own shares   | -                          | (390)                        | -                          | -  | -                             | (390)           |
| Issue of shares:<br>- under ESOS   | 2,123                      | -                            | 2,724                      | -  | -                             | 4,847           |
| Currency translation differences, representing net losses not recognised in the income statement | -                          | -                            | -                          | (242)  | -                             | (242)           |
| Dividends  | -                          | -                            | -                          | -  | (12,837)                      | (12,837)        |
| At 31 December 2003  | 69,904                     | (2,095)                      | 6,024                      | (122)  | 55,621                        | 129,332         |

The Condensed Consolidated Statement Of Changes In Equity should be read in conjunction with the Annual Financial Report for the year ended 31st March 2004.



# ASIA FILE CORPORATION BHD. (313192-P) (Incorporated in Malaysia)

# CONDENSED CONSOLIDATED CASH FLOW STATEMENTS FOR NINE MONTH PERIOD ENDED 31 DECEMBER 2004

| Profit before tax         29,161         25,881           Adjustment for:           Non-cash items         1,511         992           Non-cash items         (2,417)         (2,583)           Operating profit before changes in working capital         28,255         24,290           Changes in working capital         (17,588)         (3,103)           Net Change in current lassets         (17,588)         (3,103)           Net cash flows from operating activities         1,743         (3,066)           Net cash flows from operating activities         1,2410         18,121           Investing activities         4,660         4,660           Other investments         1         4,69         4,59           Change in current lashidities         1,147         4,69         4,69           Other investments         1         4,69         4,59           Chart (14,769)         4,59         4,59         4,119           Financing activities         1,19         4,80         4,119           Proceed from issue of shares         1,19         4,80         4,20           Proceed from issue of shares         1,149         4,81         4,20           Bank borrowings, net         6,574         6,6767  |   | Nine month<br>ended<br>31-Dec-04<br>RM'000 | Nine month<br>ended<br>31-Dec-03<br>RM'000 |
|--|---|--|--|
| Non-cash items         1,511         992           Non-operating items         (2,417)         (2,583)           Operating profit before changes in working capital         28,255         24,290           Changes in working capital         (17,588)         (3,103)           Net Change in current assets         (17,478)         (3,066)           Net cash flows from operating activities         1,743         (3,066)           Investing activities         -         660           Cother investments         -         660           Other investments         (14,769)         459           Cother investments         (14,769)         459           Other investments         (15,475)         (11,224)           Purchase of own shares         (10,4769)         1,119           Purchase of own shares         (1,4769)         4,847           Bank borrowings, net         8,584         -           4,677         (5,743)         (6,767)           Net Change in Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash and cash equivalents   | Profit before tax   | 29,161                                     | 25,881                                     |
| Non-operating items         (2,417)         (2,583)           Operating profit before changes in working capital         28,255         24,290           Changes in working capital         (17,588)         (3,103)           Net Change in current assets         (17,588)         (3,006)           Net Change in current liabilities         1,743         (3,066)           Net cash flows from operating activities         12,410         18,121           Investing activities         -         660           Other investments         (14,769)         459           Other investments         (14,769)         459           Financing activities         (11,09)         1,119           Dividend paid         (15,475)         (11,224)           Purchase of own shares         (11)         (390)           Proceed from issue of shares         1,149         4,847           Bank borrowings, net         8,584         -           Net Change in Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash and cash equivalents         2,438         49,652  | Adjustment for:   |  |  |
| Operating profit before changes in working capital         28,255         24,290           Changes in working capital         (17,588)         (3,103)           Net Change in current liabilities         1,743         (3,066)           Net cash flows from operating activities         12,410         18,121           Investing activities         2         660           Equity investments         -         660           Other investments         (14,769)         459           Charles of work street         (11,4769)         1,119           Financing activities         (14,769)         459           Dividend paid         (15,475)         (11,224)           Purchase of own shares         (1)         (390)           Proceed from issue of shares         1,149         4,847           Bank borrowings, net         (5,743)         (6,767)           Net Change in Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash & Cash Equivalent at end of year         54,132         49,652           Note           Cash and cash equivalents         <   | Non-cash items  | 1,511                                      | 992  |
| Changes in working capital         (17,588)         (3,103)           Net Change in current lassets         (17,588)         (3,103)           Net Change in current liabilities         1,743         (3,066)           Net cash flows from operating activities         12,410         18,121           Investing activities         660         12,410         459           Cher investments         (14,769)         459           Chier investments         (14,769)         459           Financing activities         (14,769)         1,119           Dividend paid         (15,475)         (11,224)           Purchase of own shares         (1)         (390)           Proceed from issue of shares         1,149         4,847           Bank borrowings, net         8,584         -           Effects of exchange in Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash & Cash Equivalents at end of year         54,132         49,652           Note         Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:  | Non-operating items   | (2,417)                                    | (2,583)                                    |
| Net Change in current labilities         (17,588)         (3,103)           Net Change in current labilities         1,743         (3,066)           Net cash flows from operating activities         12,410         18,121           Investing activities         - 660         660           Other investments         (14,769)         459           Other investments         (14,769)         1,119           Financing activities         (11,224)           Dividend paid         (15,475)         (11,224)           Purchase of own shares         (1)         (390)           Proceed from issue of shares         1,149         4,847           Bank borrowings, net         8,584         -           Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash & Cash Equivalent at end of year         54,132         49,652           Note           Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:           Cash and bank balances         54,290         49,962 <td< td=""><td>Operating profit before changes in working capital</td><td>28,255</td><td>24,290</td></td<>  | Operating profit before changes in working capital                | 28,255                                     | 24,290                                     |
| Net Change in current liabilities         1,743         (3,066)           Net cash flows from operating activities         12,410         18,121           Investing activities         -         660           Other investments         -         660           Other investments         -         459           Ching investments         -         459           Other investments         -         459           Other investments         -         660           Other investments         -         459           Italy         459         1,119           Proceed from sexue of shares         1,149         4,847           Purchase of own shares         1,149         4,847           Bank borrowings, net         8,584         -           Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash & Cash Equivalent at end of year         54,132         49,652           Note           Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:   | Changes in working capital  |  |  |
| Net cash flows from operating activities         12,410         18,121           Investing activities         -         660           Other investments         -         459           Other investments         -         459           Tinancing activities         -         1,119           Dividend paid         (15,475)         (11,224)           Purchase of own shares         (1)         (390)           Proceed from issue of shares         1,149         4,847           Bank borrowings, net         8,584         -           (5,743)         (6,767)           Net Change in Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash & Cash Equivalent at end of year         54,132         49,652           Note           Cash and cash equivalents         Cash and cash equivalents           Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:           Cash and bank balances         54,290         49,962           Bank overdrafts         (158)         (310)   |   | , ,  | , ,  |
| Investing activities   Equity investments   -  | •   |  |  |
| Equity investments         -         660 cm           Other investments         (14,769)         459           Other investments         (14,769)         1,119           Financing activities         1         (11,224)           Dividend paid         (15,475)         (11,224)           Purchase of own shares         (1)         (390)           Proceed from issue of shares         1,149         4,847           Bank borrowings, net         8,584         -           Net Change in Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash & Cash Equivalent at end of year         54,132         49,652           Note           Cash and cash equivalents           Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:         Cash and bank balances         54,290         49,962           Bank overdrafts         (158)         (310)  | Net cash flows from operating activities                          | 12,410                                     | 18,121                                     |
| Other investments         (14,769) (14,769)         459 (14,769)           Financing activities         Total (15,475)         (11,224)           Dividend paid         (15,475)         (11,224)           Purchase of own shares         (1)         (390)           Proceed from issue of shares         1,149         4,847           Bank borrowings, net         8,584         -           Ket Change in Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash & Cash Equivalent at end of year         54,132         49,652           Note           Cash and cash equivalents         Cash and cash equivalents         Cash and cash equivalents           Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:         Cash and bank balances         54,290         49,962           Bank overdrafts         (15,89)         (310)         (310)  | •   |  | 660  |
| Cash and cash equivalents   Cash and cash equivalents   Cash and cash equivalents   Cash and cash equivalents   Cash and bank balances   Cash and cash equivalents   Cash (Cash (Ca | • •   | (14.769)                                   |  |
| Financing activities         (15,475)         (11,224)           Dividend paid         (1 390)         (1 390)           Proceed from Issue of shares         1,149         4,847           Bank borrowings, net         8,584         -           Ket Change in Cash & Cash Equivalents         (8,102)         12,473           Cash & Cash Equivalents at beginning of year         60,759         34,741           Effects of exchange rates on Cash & Cash Equivalents         1,475         2,438           Cash & Cash Equivalent at end of year         54,132         49,652           Note           Cash and cash equivalents           Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:           Cash and bank balances         54,290         49,962           Bank overdrafts         (158)         (310)  |   |  |  |
| Cash & Cash Equivalents at beginning of year 60,759 34,741  Effects of exchange rates on Cash & Cash Equivalents 1,475 2,438  Cash & Cash Equivalent at end of year 54,132 49,652  Note  Cash and cash equivalents  Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:  Cash and bank balances 54,290 49,962  Bank overdrafts (158) (310)   | Dividend paid Purchase of own shares Proceed from issue of shares | (1)<br>1,149<br>8,584                      | (390)<br>4,847                             |
| Effects of exchange rates on Cash & Cash Equivalents 1,475 2,438  Cash & Cash Equivalent at end of year 54,132 49,652  Note  Cash and cash equivalents  Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:  Cash and bank balances 54,290 49,962  Bank overdrafts (158) (310)   | Net Change in Cash & Cash Equivalents                             | (8,102)                                    | 12,473                                     |
| Cash & Cash Equivalent at end of year 54,132 49,652  Note  Cash and cash equivalents  Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:  Cash and bank balances 54,290 49,962 Bank overdrafts (158) (310)  | Cash & Cash Equivalents at beginning of year                      | 60,759                                     | 34,741                                     |
| Note  Cash and cash equivalents  Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:  Cash and bank balances  54,290 49,962 Bank overdrafts (158) (310)  | Effects of exchange rates on Cash & Cash Equivalents              | 1,475                                      | 2,438                                      |
| Cash and cash equivalents  Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:  Cash and bank balances  54,290  49,962  Bank overdrafts  (158)  (310)  | Cash & Cash Equivalent at end of year                             | 54,132                                     | 49,652                                     |
| Cash and cash equivalents included in the condensed consolidated cash flow statements comprise the following condensed consolidated balance sheets amounts:  Cash and bank balances  54,290  49,962  Bank overdrafts  (158)  (310)   | Note  |  |  |
| following condensed consolidated balance sheets amounts:  Cash and bank balances  54,290  49,962  Bank overdrafts  (158)  (310)  | Cash and cash equivalents   |  |  |
| Bank overdrafts (158) (310)  | ·   | statements comprise                        | e the                                      |
| Bank overdrafts (158) (310)  | Cash and bank balances  | 54.290                                     | 49.962                                     |
|  |   | •  | •  |
|  |   | 54,132                                     |  |

The Condensed Consolidated Cash Flow Statements should be read in conjunction with the Annual Financial Report for the year ended 31st March 2004.



## ASIA FILE CORPORATION BHD. (313192-P)

(Incorporated in Malaysia)

#### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2004

#### A EXPLANATORY NOTES TO THE INTERIM FINANCIAL REPORT - FRS 134

#### A1 Basis of preparation

The interim financial report is unaudited and has been prepared in compliance with FRS 134 "Interim Financial Reporting" and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad

The interim financial report should be read in conjunction with the audited financial statements of the Group for the year ended 31 March 2004.

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the annual financial statements for the year ended 31 March 2004.

The adoption of FRS 112, FRS 119, FRS 123 and FRS 135 became effective for the financial year ended 31 March 2004 for the Group. The adoption of FRS 119, FRS 123 and FRS 135 has not given rise to any adjustments to the opening balances of retained profits of the prior year and the current period or to changes in comparatives. The changes and effects of adopting FRS 112 which resulted in prior year adjustments are as follows:

#### (a) Changes in Accounting Policy

FRS 112: Income Taxes

Under FRS 112, deferred tax liabilities are recognized for all taxable temporary differences. Previously, deferred tax liabilities were provided for on account of timing differences only to the extent that a tax liability was expected to materialize in the foreseeable future.

## (b) Prior Year Adjustments

The changes in accounting policy have been applied retrospectively and comparatives have been restated. The effects of changes in accounting policy comprising the adjustment for the provision for deferred taxation on revalued land and buildings are as follows:

|                                       | Effect   | Effects on |  |  |
|---------------------------------------|----------|------------|--|--|
|                                       | Retained | Deferred   |  |  |
|                                       | Profits  | Taxation   |  |  |
|                                       | RM'000   | RM'000     |  |  |
| At 1 April 2003, as previously stated | 49,057   | 3,978      |  |  |
| Effects of adopting FRS 112           | (1,185)  | 1,185      |  |  |
| At 1 April 2003, as restated          | 47,872   | 5,163      |  |  |

#### A2 Audit report of preceding annual financial statements

The audit report of the Group's annual financial statements for the year ended 31 March 2004 was not subject to any qualification.

## A3 Seasonal or cyclical factors

The operation of the Group is not subject to any effects of seasonality or cyclicality.

## A4 Unusual items

There were no unusual items that have a material effect on the assets, liabilities, equity, net income or cash flow reported in the interim financial report.

#### A5 Material changes in accounting estimates

There were no changes in accounting estimates of amounts reported in prior financial years.

#### A6 Issuance or repayment of debts and equity securities

126,200 and 476,400 ordinary shares were issued pursuant to the Employee Share Option Scheme during the quarter and financial year to date. Subsequent to the financial period ended 31 December 2004, 16,600 ordinary shares were issued pursuant to the Employee Share Option Scheme.

A total of 100 shares of Asia File Corporation Bhd was purchased and retained as treasury shares pursuant to the Shares Buy Back Scheme for the financial year to date.

Subsequent to the financial period ended 31 December 2004, a total of 100 shares of Asia File Corporation Bhd was purchased and retained as treasury shares pursuant to the Shares Buy Back scheme. Accordingly, a total of 595,700 shares was retained as treasury shares subsequent to quarter ended 31 December 2004.

Other than the above, there were no issuances or repayment of debts and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the current quarter and financial year to date.

#### A7 Dividend Paid

#### (a) In respect of the financial year ending 31 March 2005

No dividend was paid during the current financial quarter and financial year to date.

#### (b) In respect of the financial year ended 31 March 2004

An interim dividend of 10% less 28% tax on 69,433,900 ordinary shares of RM1 each totaling RM4,999,241 for the financial year ended 31 March 2004 was paid on 25 May 2004.

A final tax exempt dividend of 15% on 69,836,400 ordinary shares of RM1 each totaling RM10,475,460 for the financial year ended 31 March 2004 was paid on 27 December 2004.

## A8 Segment information

## **Business segment**

The Group is principally involved in the manufacture and trading of stationery products. Business segmental information has therefore not been prepared as the Group's revenue, operating profit, assets employed, liabilities, capital expenditure, depreciation and amortization as well as non-cash expenses are mainly confined to one business segment.

## A9 Valuations of property, plant and equipment

The valuations of land and buildings have been brought forward without amendment from the previous annual report.

## A10 Material events subsequent to the end of the quarter

There were no material events subsequent to the end of the guarter.

#### A11 Changes in composition of the Group

There were no changes in the composition of the Group for the current financial year to date.

### A12 Changes in contingent liabilities/assets

Since the last audited financial statements as at 31 March 2004, the Group does not have any contingent liabilities/assets.

#### **A13 Capital commitments**

Machinery
Approved and contracted for 1,113

#### Lease commitments

One of its subsidiaries has entered into a rental lease commitment as follows:-

|                    | 31-Dec-2004 |
|--------------------|-------------|
|                    | RM'000      |
| Less Than one year | 756         |
| One to two years   | 756         |
| Above two years    | 7,245       |

#### A14 Net tangible assets per share (sen)

|                                     | 31-Dec-04 | 31-Mar-04 |
|-------------------------------------|-----------|-----------|
| Shareholders' Fund (RM'000)         | 145,943   | 136,848   |
| Share Capital (000)                 | 70,439    | 69,963    |
| Treasury Shares (000)               | (596)     | (596)     |
|                                     | 69,843    | 69,367    |
| Net tangible assets per share (sen) | 208.96    | 197.28    |

## B Additional information required by the Bursa Malaysia Securities Berhad's Listing Requirements

## **B1** Review of performance

For the nine-month period ended 31 December 2004, sales and pre tax profit showed an increase of 19.13% and 12.67% respectively when compared to the corresponding period last year.

On individual quarter basis, in comparison with the corresponding quarter ended 31 December 2003, sales and pre tax profit improved by 8.76% and 11.18% respectively.

Contribution from the export sector continues to soar from the previous percentage of 67% to its current level of 71%. Contract sales to establised stationery houses in U.S.A. result in continuous sales pouring in from this sector which registered a phenomenal increase of more than 75% when compared to the corresponding period last year. Another sector which enjoyed significant increase is Japan which has nearly doubled its sales from that achieved in the corresponding period. On the local market, total sales contracted by about 7% in view of the price competitiveness.

#### B2 Comparison of profit before taxation with preceding quarter

With a minor increase of 1.2% in turnover when compared to the preceding quarter ended September 2004, there is no major fluctuation in the pre tax figure which showed an increase of RM647k.

## **B3** Current year prospects

Based on the orders on hand and the cumulative result to date, the group is confident of an improved financial performance for the year ending 31 March 2005.

## **B4** Profit forecast or profit guarantee

No profit forecast or profit guarantee was published by the Group.

## **B5** Tax expense

9 months ended 31-Dec 2004 2003 RM'000 RM'000 Current year tax expense - Based on results for the year 5,618 4,600 - Under / (over) provision in respect of prior year 269 (174)5,887 4,426 Deferred tax expense - Current year (242)637 Tax expense on share of profit of associates 232 5,645 5,295

The lower tax rate in relation to the results of the Group for the financial year to date is mainly due to availability of certain tax incentive.

## B6 Profit/loss on sale of unquoted investments and properties

There were no sales of unquoted investments and properties for the current quarter and financial year-to-date.

### B7 Purchase or disposal of quoted securities

(a) Purchase and disposal of quoted securities were as follows:

|                                      | 9 months<br>3rd Quarter<br>31.12.2004<br>RM'000 |
|--------------------------------------|---|
| Purchase of quoted securities        | 3,134   |
| Disposal of quoted securities        |   |
| Sales proceeds                       | 2,119   |
| Cost of investments                  | 1,874_  |
| Gain on disposal                     | 245   |
| (b) Investment in quoted securities: |   |
|                                      | As at   |
|                                      | 31.12.2004                                      |
|                                      | RM'000  |
| At cost                              | 6,482   |
| At book value                        | 6,482   |
| At market value                      | 7,289   |

No corporate proposal was announced by the Group.

#### B9 Group borrowings and debt securities

Group borrowings relate to short term banker acceptance, bank overdraft and foreign currency loan which are denominated in Ringgit Malaysia and USD respectively.

|                       | As a      | As at<br>31.12.2004 |  |  |
|-----------------------|-----------|---------------------|--|--|
|                       | 31.12.2   |                     |  |  |
|                       | USD('000) | RM('000)            |  |  |
| Foreign currency loan | 3,140     | 11,933              |  |  |
| Banker acceptance     |           | 169                 |  |  |
|                       | 3,140     | 12,102              |  |  |

#### B10 Off balance sheet financial instruments

During the period under review, the Group has not entered into any contract involving off balance sheet financial instruments except for the following foreign currency contracts which will be used to hedge the Group's committed sales in foreign currency:-

|          | Contract | Equivalent | Contract |
|----------|----------|------------|----------|
| Currency | Amount   | in RM      | Due in   |
|          | ('000')  | ('000')    |          |
| USD      | 200      | 760        | Feb-05   |
| USD      | 600      | 2,285      | Mar-05   |
| USD      | 600      | 2,285      | Apr-05   |
| USD      | 600      | 2,284      | May-05   |
| USD      | 600      | 2,284      | Jun-05   |
| USD      | 500      | 1,901      | Jul-05   |
| USD      | 550      | 2,090      | Aug-05   |
| USD      | 550      | 2,090      | Sep-05   |
| USD      | 550      | 2,090      | Oct-05   |

Forward foreign exchange contracts are entered into with licensed banks to hedge part of the Group's sales from exchange rate movements. As the exchange rates are pre-determined under such contracts, the Group is not exposed to any market risk. Given that the contracts are entered into with licensed banks, we are of the view that credit risk is minimal.

As at balance sheet date, no adjustment has been made for the above forward contracts to account for the difference between the contracted rate and the prevailing market rate as the amount is immaterial.

## **B11 Changes in material litigation**

There was no material litigation against the Group as at to date.

#### **B12 Dividends Proposed**

After taking into consideration the cash flow requirement for the Group and the net cash balance position, the Group has decided to recommend an interim dividend of 10% less 28% tax totaling RM5,028,768 for the quarter under review and financial year to date (previous corresponding quarter: an interim dividend of 10% less 28% tax totaling RM4,999,241). The dividend will be paid at a date to be determined later.

## B13 Earnings per share

| B13 Earnings per snare                            | Current                    | Current                   |
|---|----------------------------|---------------------------|
|   | Quarter ended<br>31-Dec-04 | Year to Date<br>31-Dec-04 |
| Basic earnings per share                          |                            |                           |
| Net profit for the period (RM'000)                | 7,780                      | 23,516                    |
| Weighted average number of ordinary shares ('000) | 69,647                     | 69,643                    |
| Basic earnings per share (sen)                    | 11.17                      | 33.77                     |
|   |                            |                           |
|   | Current                    | Current                   |
|   | Quarter ended              | Year to Date              |
|   | 31-Dec-04                  | 31-Dec-04                 |
| Diluted earnings per share                        |                            |                           |
| Net profit for the period (RM'000)                | 7,780                      | 23,516                    |
| Weighted average number of ordinary shares ('000) | 69,647                     | 69,643                    |
| Adjustment for share options ('000)               | 148                        | 155                       |
| Weighted average number of ordinary shares for    |                            |                           |
| diluted earnings per share ('000)                 | 69,795                     | 69,798                    |
| Diluted earnings per share (sen)                  | 11.15                      | 33.69                     |
| By Order of The Board                             |                            |                           |
| Lam Voon Kean (Company Secretary)                 |                            |                           |